



# Automated Systems Design



Automated Systems Design (ASD)  
775 Goddard Court  
Alpharetta, GA 30005

Tel 770-740-2300  
Fax 770-740-2310  
Toll Free 1-800-CABLING  
asd-usa.com

**BECOME AN AASDI TODAY.**

**SIGN UP ONLINE.**

[asd-usa.com/asd-installer](http://asd-usa.com/asd-installer)

- Register Online AASDI™
- Sign the ASD® Master Agreement.  
 **DOWNLOAD Master Agreement**
- Completed Federal W-9  
 **DOWNLOAD Federal W-9**
- Copy of Certificate of Insurance to include liability and workman's comp with ASD listed as "Additional Insured"

## ABOUT ASD

Founded in 1987, Automated Systems Design, Inc. (ASD®) is the leading nationwide solution for custom turnkey information transport systems. ASD® manufactures, manages and maintains high-performance iCAT-ITS™ cables and products for copper wiring and iGLO-ITS™ for fiber optic systems. The experienced team at ASD® provides physical infrastructure systems nationwide with one point of contact for all project deployment. Additional turnkey solutions include structured cabling, audio video systems, VoIP phone systems, surveillance and access control IP-based systems, digital signage, point of sale systems, network moves, adds and changes, wired and wireless networks and National Rollout Services. ASD® provides deployment through its custom program of over 700 nationwide Authorized ASD Installers (AASDIs).

## ABOUT AASDI PROGRAM

Established in 1992, the AASDI™ program (Authorized ASD® Installers; pronounced "as-dee") is the technology deployment industry's first organization of affiliated companies offering services as a cohesive unit. Our AASDI™ affiliates are strategically located across the United States and Canada. Independently owned AASDI™ member companies provide a complete range of services to ASD® clients. Member companies are able to provide on-site support while maintaining consistencies in project design, installation and management. Over 90% of our AASDI™ partners are companies we've worked with for years. Our AASDI™ network represents over \$1,250,000,000.00 in revenue, 12,000 technicians, 700 points of operations and 700 owners in the local market who work diligently every day to work with our project managers in completing client's goals.

## BENEFITS

- Group purchasing on materials
- National pricing equal to the pricing enjoyed by the "consolidators"
- Certifications by manufacturer
- Receive business in your area from ASD®
- Independent National Service Consultants (NSCs) to provide national services to your existing local customers
- National brand recognition of ASD®
- Learn "best practices" from your peers



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## How can becoming an AASDI help me?

Name: Louie Lopez  
Title: President  
Company: Wisetel Communications  
Location: Hawthorne, CA  
AASDI since: 2004

AASDI Benefits: "I saw a lot of opportunity in the business ASD provides and decided to venture on my own and start my own company because of that benefit. The project managers at ASD make my job a lot easier. Drawings are looked over carefully and terms are always agreed to before a job begins. They are knowledgeable and communicate what is specifically needed for the client. I am able to save a lot on cost because the majority of the time, I am sent the product for the jobs."

Name: John Stout  
Title: Owner  
Company: Stout Communications  
Location: Baltimore, Maryland  
AASDI since: 2007

AASDI Benefits: "We like being an AASDI because of the jobs that ASD brings our company. ASD cares about having a project done right the first time with professional build outs; they also understand that some facility requirements are more involved than others."

Name: Tom Hartman  
Title: Owner  
Company: Nextport Communications  
Location: Pallatine, Illinois  
AASDI since: 2002

AASDI Benefits: "The best thing about my company's relationship with ASD is the volume of work they send me. The knowledgeable project managers have also been a great deal of help when it comes to a project's success. We've been a loyal AASDI for ASD for more than 9 years and it's a great partnership."